

# From Strategy to Execution

A CISO's Guide to Zero Trust Architecture

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*Executive White Paper*



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## From Strategy to Execution: A CISO's Guide to Zero Trust Architecture

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### The Imperative for Zero Trust

Federal agencies and enterprise organizations face a security environment that has fundamentally outpaced perimeter-based defense. Zero Trust is an enterprise security operating model that replaces implicit trust with continuous, risk-based decisions for every access request, and it matters because modern operations span cloud, remote users, mobile and edge devices, and third-party connectivity, conditions where perimeter-only security is no longer sufficient.

Mandates reinforce this urgency. Executive Order 14144, Strengthening and Promoting Innovation in the Nation's Cybersecurity<sup>1</sup> establishes federal Zero Trust requirements with specific capability targets. CISOs and senior executives are no longer deciding whether to adopt Zero Trust, they are deciding how fast and how well. This paper provides a practical framework for moving from Zero Trust strategy to execution: understanding the real challenges, governing an enterprise-wide program, measuring progress, and realizing tangible security outcomes.

### The Zero Trust Challenge and Why Transformations Stall

Zero Trust transformations stall when organizations ***treat Zero Trust as a tool rollout instead of an enterprise policy and operations change***. The core challenge is making ***consistent, auditable, risk-based access decisions*** across a mixed environment of legacy systems, cloud services, and distributed users, without degrading mission or business performance. Senior leaders must recognize and actively address six structural barriers:

**Legacy Architecture and Technical Debt.** Flat networks, implicit trust zones, and brittle applications make segmentation, strong authentication, and policy enforcement harder to introduce without disrupting mission and business operations.

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<sup>1</sup> [Executive Order 14144 Strengthening and Promoting Innovation in the Nation's Cybersecurity](#)

**Identity Complexity at Scale.** Multiple identity providers, unmanaged accounts, shared credentials, service accounts, and incomplete lifecycle processes limit the ability to make reliable decisions about who or what is requesting access.

**Visibility and Telemetry Gaps.** Zero Trust depends on continuous monitoring; insufficient logging, weak asset inventories, and siloed analytics prevent timely detection and response.

**Tool Sprawl and Inconsistent Policy Enforcement.** Multiple security products enforce different policies at different decision points, producing gaps, duplicative controls, and high operational overhead.

**Data Sprawl and Weak Governance.** Data is distributed across on-premises systems, cloud, SaaS, collaboration tools, and endpoints; without classification, ownership, and access patterns, "protect the data" becomes aspirational rather than actionable.

**Operational and Cultural Change.** Teams must shift from one-time approvals to continuous risk-based decisions, align stakeholders across security, IT, application owners, and data stewards, and accept incremental rollout with measurable outcomes.

## A Governance Model Built for Execution

The operating model below turns Zero Trust into repeatable governance, implementation, and run-state activities. Based on the principles of NIST SP 800-207: Zero Trust Architecture, this operating model provides a structured, standards-aligned approach that enables organizations to systematically reduce risk, modernize access controls, and embed continuous verification across their enterprise environments. It is designed for incremental rollout: start with the highest-risk access paths and expand coverage over time.

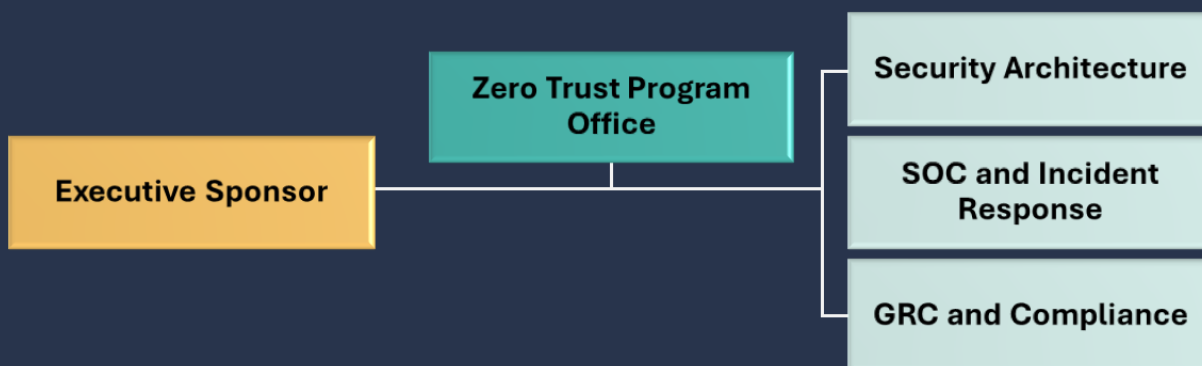


Figure 1: Enterprise Zero Trust Operating Model – Key Roles



**Roles and Accountability.** Effective Zero Trust governance requires clear ownership at every level. An **Executive Sponsor** manages cybersecurity risks, sets priorities, resolves cross-functional conflicts, and funds the roadmap. A **Zero Trust Program Office** owns the reference architecture, roadmap, standards, and progress reporting across pillars. **Security Architecture** defines control objectives, policy patterns, and the target end state, including segmentation and decision and enforcement points. The **SOC and Incident Response** function monitors signals, tunes detections, orchestrates response actions, and validates policy effectiveness through incidents and exercises, while **GRC and Compliance** maps Zero Trust outcomes to regulatory requirements and ensures audit readiness.

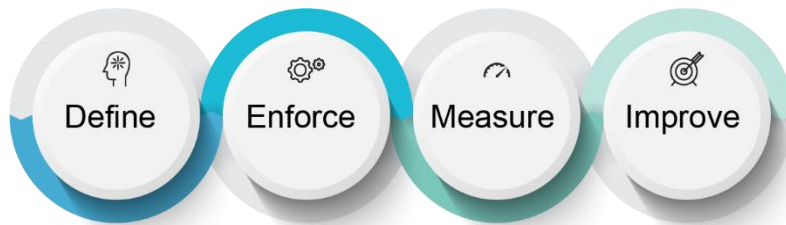


Figure 2: Delviom's Zero Trust Operating Cycle

## Measuring Maturity: From Traditional to Optimal

CISA's Zero Trust Maturity Model (ZTMM) v2.0 defines four progressive maturity stages assessed across five pillars, Identity, Devices, Networks, Applications & Workloads, and Data, with three cross-cutting capabilities: Visibility & Analytics, Automation & Orchestration, and Governance. This framework, mandated for federal agencies under Executive Order 14144, gives CISOs a structured, auditable basis for measuring and communicating Zero Trust progress.

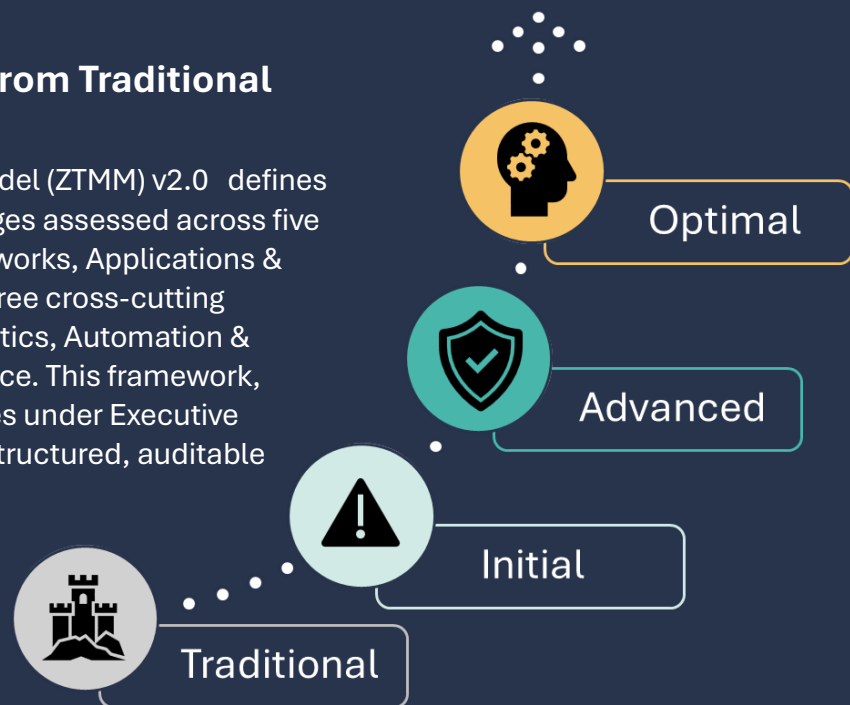


Figure 3: From Perimeter Security to Adaptive Zero Trust

## Measuring Maturity: From Traditional to Optimal (cont'd)

**Traditional** — The baseline for most organizations today. Security relies on manual configurations, static policies, and perimeter-based defenses such as firewalls and VPNs. Least-privilege access is not dynamically enforced, and identity and device signals are inconsistent or incomplete. Organizations at this stage face the highest exposure to lateral movement and insider threat.

**Initial** — Organizations begin operationalizing Zero Trust principles by introducing automation for critical functions while manual processes remain in other areas. Identity hardening, phishing-resistant MFA for priority users, and basic device posture visibility are established. This stage delivers the fastest early risk reduction and is the appropriate near-term target for most federal programs.

**Advanced** — A significant shift in security posture with cross-pillar coordination, centralized identity control, and broader enterprise visibility. Conditional access is enforced at scale, privileged access is managed through just-in-time workflows,

segmentation covers critical services, and unified monitoring supports repeatable containment actions.

**Optimal** — The target end state. Attribute assignment to assets and resources is fully automated, dynamic least-privilege access is enforced enterprise-wide, and continuous monitoring with centralized visibility is standard. Automated enforcement and response playbooks drive measurable improvements in mean time to detect, mean time to contain, and blast-radius reduction.

**Key metrics to track program progress include:** percentage of users protected by phishing-resistant MFA and conditional access; device posture compliance coverage; centralized logging coverage across identity, endpoint, network, cloud, and application sources; mean time to detect and contain priority incidents; reduction in standing privileges and adoption of just-in-time access; segmentation coverage for critical applications and data stores; and data classification coverage for high-value or regulated datasets.

## Mission Outcomes: The Value of Zero Trust Done Right

Zero Trust creates value in two ways: it reduces the likelihood and impact of compromise, and it improves operational control through consistent policy, better visibility, and faster response. Benefits typically appear in phases as foundational controls enable stronger enforcement and automation. For federal executives, the most compelling outcomes are:

**Reduced breach impact:** Segmentation, least privilege, and constrained access paths limit lateral movement and reduce the number of systems affected by a compromise.

**Stronger identity assurance:** Continuous authentication and conditional access reduce account takeover risk, especially in phishing-heavy threat environments.

**Improved detection and response:** Unified telemetry and analytics increase detection fidelity and enable faster containment through automation and orchestration.

**Auditability and compliance support:** Centralized policy, logging, and access records improve evidence collection and support governance requirements, a direct enabler of FISMA, CMMC, and FedRAMP obligations.

**Secure enablement of cloud and mobility:** Zero Trust supports distributed operations by making access decisions independent of a fixed network perimeter.

## From Strategy to Execution: Where to Start

Zero Trust is a practical way to modernize security for cloud-enabled, distributed operations, by making access decisions explicit, continuous, and policy-driven. To succeed, organizations should establish a cross-pillar governance model, prioritize high-risk access paths first, and invest early in identity assurance, device posture, data and application security, and telemetry.

Zero Trust is not a product, it is a repeatable access-control and response system built on identity, device posture,

data sensitivity, threat intelligence, and continuous monitoring. The fastest risk reduction typically comes from identity hardening, including phishing-resistant MFA, conditional access, and privileged access management, paired with logging and response automation.

***Agencies that treat Zero Trust as a governance and operational transformation, not a procurement, will achieve durable security outcomes aligned to both mission requirements and federal mandates.***

## Why Delviom

Delviom brings **deep federal cybersecurity expertise and a proven methodology for Zero Trust adoption** across complex, multi-domain environments. Our approach integrates identity governance, network segmentation, data protection, and continuous monitoring into a cohesive, auditable program, aligned to NIST SP 800-207: Zero Trust Architecture, CISA's Zero Trust Maturity Model, and Executive Order 14144. We maintain strong relationships with leading security platforms including Splunk and Elastic for SIEM and analytics, Zscaler for Zero Trust

network access and data protection, and forward leaning organizations like the Foundation for Trusted Identity (FTI) for identity and access management, **giving federal agencies an integrated, best-of-breed capability** without the complexity of managing disconnected tools. Delviom does not sell Zero Trust. We deliver it, from architecture and roadmap development through implementation, operations, and continuous improvement. **Contact us to schedule a Zero Trust readiness assessment tailored to your agency's mission environment.**

## Contact Us

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